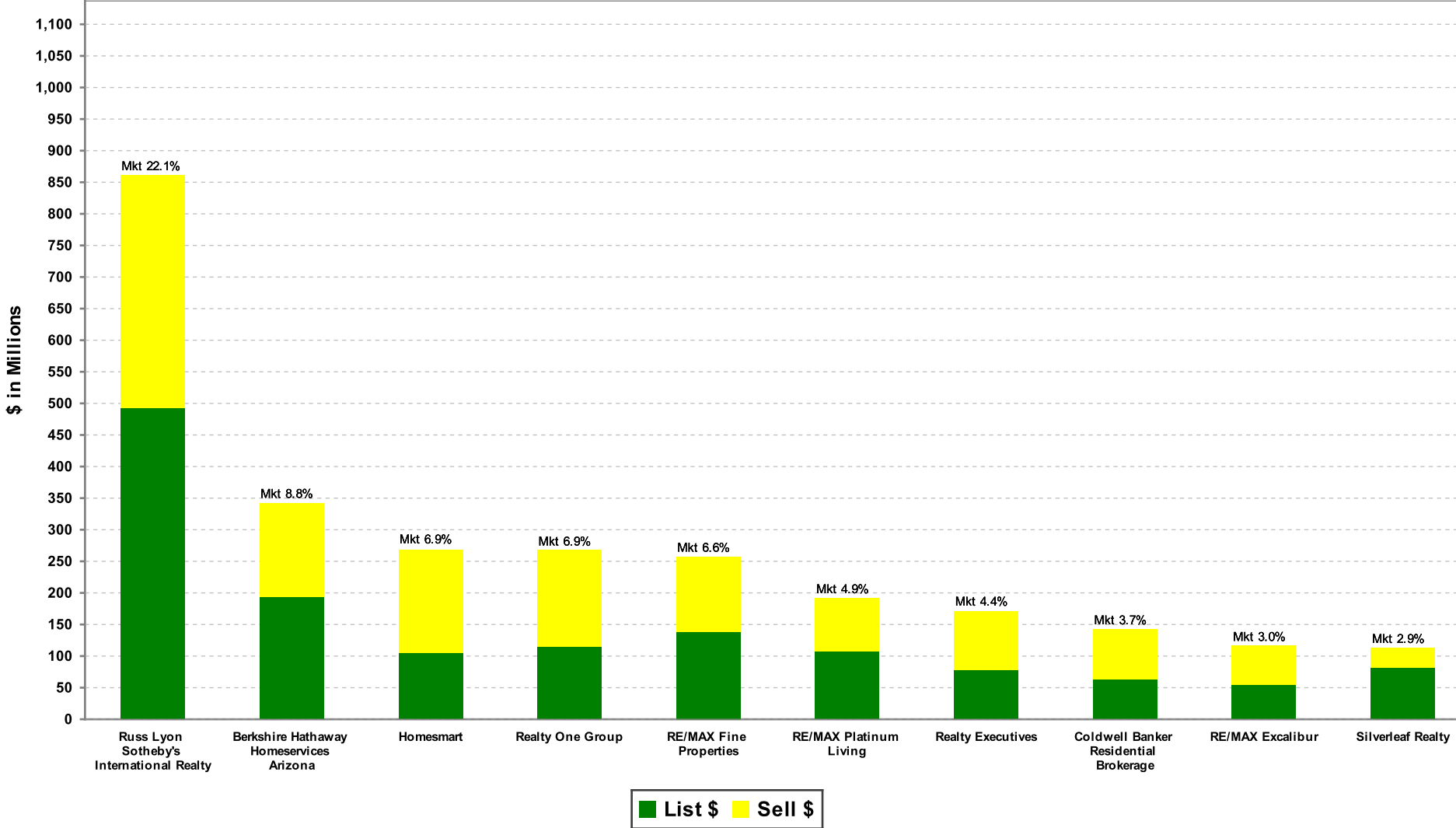


Market Share Totals

Total \$ Volume (By Broker)



MLS: ARMLS Date: 11/01/2016 - 10/31/2017 Type: Broker Status: Total Sold List + Sell Pric All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Single Family-Detached, Patio Home, Townhouse, Apartment, Twin/Semi-Detached, Manufactured/Mobile Housing, Modular / Manufactured, Loft, Other), Land: (Lands and Lots)
 ZIP Codes: 85262, 85255, 85266

Market Share Totals

Total \$ Volume

Russ Lyon Sotheby's International
Realty

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
1	Russ Lyon Sotheby's	495	492,652,574	377	368,658,348	872	861,310,922	22.1	987,742	214	480	277	8
2	Berkshire Hathaway	209	193,941,046	158	147,723,477	367	341,664,523	8.8	930,966	168	421	137	7
3	Homesmart	176	105,461,933	245	162,993,498	421	268,455,431	6.9	637,661	125	3,605	327	13
4	Realty One Group	186	114,265,819	220	153,527,421	406	267,793,240	6.9	659,589	147	1,951	235	9
5	RE/MAX Fine Properties	200	138,086,250	150	118,511,987	350	256,598,237	6.6	733,138	114	145	86	3
6	RE/MAX Platinum Living	127	107,425,025	105	84,845,498	232	192,270,523	4.9	828,752	157	113	66	4
7	Realty Executives	120	77,984,547	127	92,725,880	247	170,710,427	4.4	691,135	148	646	135	18
8	Coldwell Banker Residential	107	63,865,590	103	78,865,881	210	142,731,471	3.7	679,674	138	569	113	11
9	RE/MAX Excalibur	67	54,743,264	74	61,581,277	141	116,324,541	3.0	824,997	149	127	60	4
10	Silverleaf Realty	39	82,326,500	18	31,354,000	57	113,680,500	2.9	1,994,395	217	8	7	1
Subtotals/Averages		1,726	1,430,752,548	1,577	1,300,787,267	3,303	2,731,539,815	70.1	826,988	167	8,065	1,443	78
MLS Totals/Averages		2,536	1,949,459,741	2,533	1,949,459,741	5,069	3,898,919,482	100.0	769,169	159	17,530	2,618	506